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## Signature Associates - Southfield

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# Jay R. Chavey

### ABOUT

Jay specializes in hi-tech, office, and industrial properties along the I-275, I-94, M-14 and US-23 corridors in Washtenaw and Western Wayne Counties. He has over 35 years of experience in commercial real estate leasing, sales, and build-to-suits in Southeastern Michigan. Jay has been a major contributor to the growth of the research and development business sector in Ann Arbor and has considerable experience as both a tenant representative broker and exclusive representative for several major developers in Washtenaw and Wayne counties.

In addition, he participated in a leadership capacity assisting numerous local, national and international companies, as well as financial institutions in the acquisition and disposition of their real estate assets. Jay's knowledge of the market and changing trends, when combined with work on both sides of the table, is a valuable asset to Signature Associates. Jay has the ability to create a win-win situation in complex negotiations for both parties, which produce more closed transactions.