



ROC Real Estate

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EXPERTISE

Hospitality

Industrial

Investment

Land

Office

Retail



Terrance W. Bixler

Owner

ABOUT

TERRANCE W. BIXLER, CBOR REPRESENTATIVE

Terry began his commercial real estate career in 1989 with Signature Associates and later became a partner at The Thomas Duke Company. In 2010 he launched his own company ROC Real Estate, LLC. Terry brings over three decades of commercial real estate experience to his clients, augmented by his insight gained through government service as a Planning Commissioner and Zoning Board of Appeals member. Terry has developed the diversified skills and knowledge needed to deliver a wide range of services to international clients headquartered in Europe, China and Mexico. He has worked with the US Marshal Service, University of Michigan Healthcare Systems, Penske Logistics, First Industrial Realty and Bank of America to complete local site selection, property sales and leasing assignments. Terry has also worked with local retail, restaurant office, medical and industrial clients on a variety of projects. Builders such as the R.A. DeMattia Company, Schonsheck, Inc. and Frankel Development Company have completed projects with Terry, ranging from 10,000 to 250,000 square feet. Residential developers such as Pulte and The Innovant Group have completed developments from 5 acres to 500 acres. He has used a variety of finance options to provide up to 90% loan to value for projects ranging from \$500,000.00 to \$10 million in individual project value, often without personal recourse to clients on permanent financing. Terry served as President of the Commercial Board of REALTORS - CBOR in 2017 and 2018 and continues to serve as a Director of CBOR, CRE Pros and Michigan Realtors. Terry has been married to his wife, Molly, since 1982. They have four sons, three daughters-in-law and nine grandchildren. He serves his local church as a Lay Pastor where he...