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## Signature Associates - Southfield

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# Jeff Higgins

Associate Broker

## ABOUT

With over 30 years of commercial real estate experience, Jeff Higgins specializes in the sale and leasing of retail properties, including freestanding buildings, shopping centers, and complex redevelopment opportunities. His background includes extensive work with regional malls, where he has guided repositioning and adaptive reuse strategies that have revitalized major retail assets.

Jeff's expertise extends across a range of property types, including land for a variety of uses beyond retail. He combines his deep market insight, strategic vision, and commitment to client success with Signature Associates' powerful platform and resources, resulting in exceptional outcomes for owners, investors, and developers alike.

A driven professional with a proven track record of high-value transactions, Jeff continues to expand his focus, building on his foundation in retail to include a diverse array of income-producing and development assets that reflect the evolving landscape of commercial real estate.