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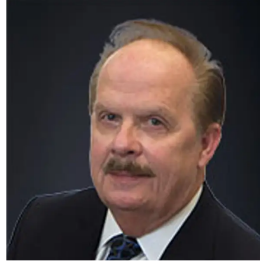
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Michael A. Southen

ABOUT

Michael's commercial/industrial and investment real estate experience encompasses hundreds of retail, office, industrial, and investment transactions. As an owner/developer, he has assembled and rezoned land, as well as planned and executed commercial, entertainment, and residential developments. He has also financed, constructed, leased, and operated a shopping center, office buildings, restaurants, and a single-family residential community. Michael has acquired, owned, and operated multi-family residential projects, office buildings, and development property and he also secured tens of millions of dollars in mortgages, construction loans, letters of credit, revolving lines of credit and standby loans for his own projects as well as providing consulting services to clients. Michael has developed a unique practice sub-specialty in all aspects of movie theatre development, and related brokerage services. Michael's wealth of practical experience in all phases of real estate ownership and development is a valuable added dimension to the brokerage process.