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John Salsberry

ABOUT

Corporate Real Estate executive with over 28 years of experience managing all aspects of real estate for corporations, investors, developers and institutions. Specifically, John helps occupiers of real estate develop and execute their corporate strategy. Career highlights include:

- Completed over \$1 billion in assignments in 46 states and over 40 countries consisting of new leases, lease renewals, consulting, building and land sales.
- Designed and implemented lease administration services for numerous multinational public and private clients.
- Directed project management services for construction projects ranging from ground-up build-to-suit to interior tenant improvement projects.
- Provided financial analysis for projects including transaction comparisons, lease vs. buys and sale/leasebacks.
- Developed and implemented customized solutions for public and private clients leased and owned portfolios to align with their real estate and business objectives.