



Susan Blanchard

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ABOUT

Sue has experience in all aspects of commercial real estate which include leasing and sales of retail shopping centers, office and industrial buildings and vacant land. Key to her success has been the long- term relationships she has established with her existing real estate clients and her former banking clients over her 37 years career in banking. Her community involvement with Turning Point, Leadership Macomb, Kiwanis and the staff within the Macomb County Economic Development department have provided her with valuable contacts and successful business referrals. As a result of her primary focus set on negotiating transactions that meet her clients' needs, Sue has been the top salesperson within the firm for the past 7 years.